



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: March 26, 2024
To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration
From: Arthur L. Sample IV, Procurement Specialist
Indiana Department of Administration
Subject: Negotiated Bid 385-24-76608
Smoke Confidence MAZE Trailers for Department of Homeland Security

Total Bid Amount: \$287,000.00

Based on the evaluation of the response received for Negotiated Bid 385-24-76608, **Symtech Fire LLC**, is recommended for award to provide Smoke Confidence MAZE Trailers for Department of Homeland Security. Terms of this recommendation are outlined in this letter.

The State received two (2) bid response from:

- 1. Symtech Fire LLC
- 2. Fireblast Global Inc

The state requested pricing on the following line items:

Fire Training & Safety Academy
Trailer (per specifications that are attached)
Shipping/Delivery (if applicable)

Bid Evaluation Summary

The solicitation was issued as a Negotiated Bid to establish the State's need for Smoke Confidence MAZE Trailers for Department of Homeland Security.

The proposals were evaluated according to the criteria established in the bid documents. The supplier met the required and requested specifications. Therefore, the State evaluated the supplier for cost.

Fireblast Global Inc				
Fire Training & Safety Academy	Quantity	UOM	Price	Total
Trailer (per specifactions that are attached)	2	EA	\$174,772.00	\$349,544.00
Shipping/Delivery (if applicable)	1	EA	\$12,462.00	\$12,462.00
			Total	\$362,006.00

Symtech Fire LLC				
Fire Training & Safety Academy	Quantity	UOM	Price	Total
Trailer (per specifications that are attached)	2	EA	\$143,500.00	\$287,000.00
Shipping/Delivery (if applicable)	1	EA	\$0.00	\$0.00
			Total	\$287,000.00

The bid submission from the respondent evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with the Respondent to ensure specifications were met.

Best and Final Offer (BAFO):

Fireblast Global Inc			Best and Final Offer (BAFO)	
Fire Training & Safety Academy	Quantity	UOM	Price	Total
Trailer (per specifications that are attached)	2	EA	\$174,572.00	\$349,144.00
Shipping/Delivery (if applicable)	1	EA	\$10,724.00	\$10,724.00
			Total	\$359,868.00

Symtech Fire LLC			Best and Final Offer (BAFO)	
Fire Training & Safety Academy	Quantity	UOM	Price	Total
Trailer (per specifications that are attached)	2	EA	\$143,500.00	\$287,000.00
Shipping/Delivery (if applicable)	1	EA	\$0.00	\$0.00
			Total	\$287,000.00

Award Summary

The final overall evaluation score is listed in the table below.

Bidder	Total Bid Amount	Preference	Evaluation Bid Amount	U.S. Manufactured
Fireblast Global Inc	\$359,868.00	None	\$359,868.00	No
Symtech Fire LLC	\$287,000.00	None	\$287,000.00	No

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

The term of the contract shall be for a period of one (1) year from the date of contract execution. There may be three (3) one-year renewals for a total of four (4) years, at the State's option.



Arthur L. Sample IV
Procurement Specialist
Indiana Department of Administration